

\$4.2 Million in Savings

A partnership with **ASG Legal** resulted in millions in savings for a Cleveland-based financial institution.

Real Cost Savings With Big Impacts

To comply with requirements from the Federal Reserve and OCC, a Cleveland-based financial institution found themselves in need of 30+ paralegals to audit thousands of internal records.

After discussing multiple options, including leveraging a top four consulting firm or top-tier law firm, the organization decided on a strategic, non-traditional partnership with ASG Legal.

ASG Legal worked quickly to understand the needs of the organization, and because of their outstanding reputation in the legal recruiting field, they were able to begin providing qualified candidates immediately.

During the course of the project, ASG Legal successfully placed 100+ candidates at the organization, **at a 72% reduction in cost compared to high-end consulting or legal firms.**



The results were quite positive and led to significant cost savings by avoiding large markups and outside counsel fees through leveraging a staffing firm over a consulting or law firm, and the turnaround time for the placements was very fast.

I would definitely recommend any organization with temporary legal needs to look at ASG Legal as a top provider in this space.

Derek, Senior Procurement Strategist



Average Consulting/
Law Firm Bill Rate

\$100/Hr
x 58,935 Hrs

\$5,893,500

ASG Legal Bill Rate

\$28/Hr
x 58,935 Hrs

\$1,650,180

72%
reduction
in cost

ASG Legal has provided high quality specialized legal recruiting and placement services since 1989. With more than 70 years of combined experience in the legal and recruiting industries, ASG Legal provides our clients with unique and consultative recruiting and placement services.



Alliance
Solutions
Group



powered by  TALENTLAUNCH

6161 Oak Tree Blvd. Suite 300 | Independence, Ohio 44131
T: (216) 579-9782 **Website:** www.alliancesolutionsgrp.com